1	Nada Smith
2	that's what he told me. I'm not sure if he did
3	or did not. And he stated that he was upset
4	because he was overcharged on his loan.
5	Q. Do you remember a time when
6	Mr. Gabrys was in Julio's office that you would
7	have been coming and going from the office?
8	A. No.
9	Q. Do you remember Julio ever asking
10	you to fax things to a woman named Rebecca?
11	A. No. Like I said, I faxed things
12	here and there to the banks, and if he asked me
13	to make a copy of something, you know, I did
14	so. But I don't remember faxing anything to
15	Rebecca.
16	Q. Do you know of anyone named
17	Rebecca in relation to what New York Motor
18	Group did or Mr. Estrada did?
19	A. No, I don't know. I heard the
20	name, but I just I never questioned
21	anything. I don't know who she is, or I don't
22	know anything.
23	Q. How did you hear the name?
24	A. Through Julio.
25	Q. What would he say about Rebecca?

L	Naud Sill Cil
2	A. I know that he said he was going
3	to call her or something, but that's it. I
4	don't really remember too much about it, you
5	know. I know that he kept saying, "Oh, I'll
6	call Rebecca, I'll call Rebecca." It wasn't
7	just with him. I don't think I think it
8	happened once before, but I'm not too sure
9	about it.
10	Q. When you say "him"
11	A. Julio.
12	Q. Right. Just now you were saying
13	that you remembered hearing Julio mention
14	Rebecca a few times, and not just with him?
15	A. Not just with Simon.
16	Q. Mr. Gabrys?
17	A. Yes.
18	Q. You do believe that you heard
19	Julio mention Rebecca to
20	A. Other clients.
21	Q. You did mention that you heard
22	Julio mention Rebecca to other customers?
23	A. I believe so. I'm not too sure if
24	he mentioned it with Simon or not, but I know
25	that he did mention her Rebecca, the name

1	Nada Smith
2	Rebecca a few times.
3	Q. Did you ever talk to Julio about
4	who Rebecca was?
5	A. No. I know that she I don't
6	know. I don't think she was existent,
7	honestly. I don't know.
8	Q. Why do you think she didn't exist?
9	A. Because I know that he had, a
10	client had said something "I don't think
11	he's really talking to anyone." I never
12	questioned it. I never really, you know.
13	Q. Did you ever see him pick up the
14	phone and make like he was calling Rebecca?
15	A. No. I know that he said he was
16	going to call, but I never really witnessed
17	anything.
18	Q. Do you have any memory of Julio
19	giving you documents to fax for Mr. Gabrys?
20	A. I don't I barely remember
21	Mr. Gabrys. I barely had any interaction with
22	him. When he always came into the dealership,
23	he just went straight to Julio. I can't say
24	that I can clearly remember. I don't think
25	I I don't know. I can't clearly remember

1	Nada Smith
2	faxing anything for him specifically. But if I
3	was asked to fax something to the bank, he
4	would show me on the document what needed to be
5	faxed like a document from the bank needed
6	to be faxed to the bank, and he would show me
7	what it is and tell me, "here." And he would
8	highlight the number on the document where the
9	number shows and I would go and fax it.
10	MR. SIMON: I just want you to
11	clarify your answer to his questions.
12	MR. LANE: No, please. Thanks.
13	Don't advise her on how to answer the
14	question.
15	MR. SIMON: The bottom line is I'm
16	confused, because she uses an
17	expression, "he," and I don't know who
18	"He" is is it Gabrys, is it Julio?
19	Who is "he"?
20	MR. LANE: Simon, this is my
21	deposition. If I want to know that
22	information, I will ask it. Please
23	refrain from interrupting. If you have
24	an objection, make your objection.
25	MR. SIMON: Listen to the question

1	Nada Smith
2	and answer his question and focus on his
3	question, okay?
4	THE WITNESS: Okay.
5	MR. LANE: Could you read back the
6	last question and answer.
7	(The record is read back by the
8	reporter.)
9	Q. Do you remember having any
10	conversations with Simon Gabrys?
11	A. Just that one time to follow up
12	with him with Mr. Gabrys.
13	Q. Did you call him to speak to him?
14	A. I believe he called to speak to
15	Julio and actually, no, I called him to
16	follow up with him, because he had walked out
17	of Mr. Julio's office and he wasn't he
18	didn't Mr. Gabrys didn't seem too happy. So
19	I had went and pulled his file to give him a
20	call to follow up.
21	Q. Do you remember when that was?
22	A. I don't remember exactly when it
23	was.
24	Q. Okay. Do you remember Mr. Gabrys
25	ever telling you that Julio had ripped him off?

1	Nada Smith
2	A. Yes, Mr. Gabrys stated that he did
3	get ripped off.
4	Q. He used those words; that he was
5	"ripped off"? Does that sound right?
6	A. I know that he was overcharged. I
7	don't know exactly what.
8	Q. Let me move on. Do you know who
9	Boris Freire is? Does that name sound
0	familiar?
.1	A. It sounds familiar, but I don't
.2	know.
L3	Q. Mr. Freire is my client and one of
L 4	the other plaintiffs. He and his partner,
L5	Miriam Osorio, were at the dealership several
L6	times in the summer of 2013.
L7	A. Okay.
L8	Q. I'm trying to think of other
L9	information that might refresh your memory.
20	They're a Hispanic couple from New Jersey with
21	three or four children, I forget exactly, but
22	the children would have always been with them
23	when they came to the dealership.
24	A. What kind of vehicle did they buy?
25	Q. It was an Odyssey, a Honda Odyssey

1	Nada Smith
2	minivan.
3	A. I remember seeing them, but they
4	always walked in and spoke to Julio. I didn't
5	know what was going on with them. They were
6	Spanish, and they spoke to each other in
7	Spanish Julio and the client.
8	Q. You do remember who this couple
9	is?
10	A. I believe so, yes.
11	Q. In your memory, they only spoke
12	Spanish with Julio Estrada?
13	A. Julio, yes.
14	Q. Do you have any memory of them
15	speaking in English with anyone in the
16	dealership?
17	A. They always came in and spoke to
18	Julio.
19	Q. Did they ever speak to you at the
20	dealership?
21	A. No. I don't I don't remember,
22	honestly.
23	Q. Do you ever remember seeing
24	Mr. Freire give money or checks to Julio
25	Estrada?

1		Nada Smith
2	A.	No.
3	Q.	Do you have memory of that?
4	A.	No.
5	Q.	When did Julio Estrada stop
6	working at Ne	ew York Motor Group?
7	A.	December of 2013.
8	Q.	Were you still working there when
9	Julio left?	
10	A.	Yes.
11	Q.	Why did he leave?
12	A.	I'm not sure. He just he left.
13	Him and my fa	ther were speaking to each other,
14	and he just t	cold my father that he was leaving.
15	I don't know	what the reason was. He just
16	left.	
17	Q.	You witnessed a conversation
18	between Julic	and your father?
19	A.	No. They were just to my
20	acknowledgmen	t, I know that he spoke to my
21	father and ju	st left.
22	Q.	So you didn't witness a particular
23	conversation	between Julio Estrada and your
24	father?	
) 5	7	No. When he was getting his stuff

1	Nada Smith
2	to leave he said, "I spoke to your dad. I'm
3	leaving."
4	Q. And what month was that?
5	A. December.
6	Q. Of 2013?
7	A. Yes.
8	Q. Did you talk to your father about
9	Julio Estrada leaving?
10	A. No, because I was I had my own
11	things going on. I had a lot of things going
12	on.
13	Q. Did you continue working at New
14	York Motor Group until the end of December
15	2013?
16	A. Either the middle or the end.
17	Yes, toward the end. I would say probably the
18	second-to-last week.
19	Q. Do you know Zhenghui Dong? Does
20	that name sound familiar?
21	A. I know they're Chinese, because of
22	the name.
23	Q. That's correct. Do you ever
24	remember speaking to a Chinese customer who was
25	complaining about Julio?

1	Nada Smith
2	A. What kind of vehicle did they
3	purchase?
4	Q. Honda Civic.
5	A. They came in.
6	Q. You remember cars, and not
7	necessarily names or faces?
8	A. Yes. They came in and they spoke
9	to Julio. They came in I believe three times
10	and every time they would go in and speak to
11	Julio. I never spoke to them. They came
12	complaining to me. Then Julio came and said,
13	"I'll handle this," and he took them into his
14	office.
15	Q. You say that you remember Ms. Dong
16	coming in with someone else?
17	A. Yes. I don't remember who
18	exactly. I don't know if it was a male or a
19	female, but I know she was with someone else.
20	Q. They would approach you first?
21	A. They came in a few times. But the
22	time that they came in to complain, they came
23	to me. Then Julio spotted them and he came
24	over and said, "I'll handle this. I know what
25	their issue is." And Mr. Julio took the

1	Nada Smith
2	clients into his office.
3	Q. Do you remember Zhenghui Dong
4	coming to complain to you at any time after
5	Julio Estrada stopped working?
6	A. No. When he left a week or two
7	after he left, I left.
8	Q. Do you remember if the police ever
9	came at a time when Ms. Dong was there?
10	A. I don't remember.
11	Q. So you don't have a memory of
12	speaking to the police about Zhenghui Dong's
13	Honda Civic or her complaints?
14	A. No, I don't remember.
15	Q. Do you remember anybody ever
16	complaining that their signature was forged on
17	a contract?
18	A. No. Wait, I'm sorry. I remember
19	a client saying that, yes, it was forged. I
20	believe it was yes, it was them.
21	Q. "Them" being?
22	A. They said Mr. Dong Ms. Dong,
23	yes. Ms. Dong did complain that her signature
24	was forged. But I'm not sure what the case
25	was, because she was speaking to Mr. Julio and

1	Nada Smith
2	Julio was talking to her the whole time and
3	everything. But at that moment, I didn't know.
4	Afterwards, that's when I knew that she was
5	complaining about that.
6	Q. Okay.
7	A. Because like I said, when Ms. Dong
8	came to complain to me, Mr. Julio said, "I got
9	her." And I didn't see her after that. After
10	I left and everything, something was mentioned
11	about her signature being forged. That's why
12	she came in to complain to begin with.
13	Q. I'm sorry, I got confused there.
14	I'm trying to follow.
15	A. At the moment when she came to
16	complain, I didn't know what the complaint was.
17	Q. Could you hear her talking to
18	Julio Estrada?
19	A. No.
20	Q. Do you know, do you remember, was
21	she speaking in English with Julio Estrada?
22	A. She barely spoke English. She had
23	a very hard time speaking English. I had a
24	very hard time understanding her myself and
25	that's why Julio said, "I'll handle it." I

1	Nada Smith
2	barely spoke to her.
3	Q. Did you have anyone at New York
4	Motor Group who spoke Chinese?
5	A. No.
6	Q. Not at all?
7	A. Oh, yeah, we did. We had someone
8	named Kevin.
9	Q. Kevin?
10	A. He was working there for a short
11	period of time.
12	Q. Do you remember if Kevin would go
13	into the room with Julio and Ms. Dong?
14	A. I don't think he was working
15	during the time that I saw her coming in. When
16	I saw her coming into the dealership, I don't
17	think I saw him. I don't think Kevin was
18	working at that time.
19	Q. I had also asked you about Shehad
20	Kazi and Nasrin Chowdhury before?
21	A. Yes.
22	Q. The mother and son.
23	A. Yes.
24	MR. LANE: I just want to show you
25	some things from Ms. Chowdhury's

1	Nada Smith
2	transactions. Mark these as exhibits.
3	(One-page document, a photocopy of
4	a money order, is marked as Plaintiff's
5	Exhibit 9 for identification, as of this
6	date.)
7	Q. There have been several questions
8	now about your handling of money versus other
9	employees handling money. If I'm not mistaken,
10	you had said that you would handle refunds for
11	downpayments?
12	A. I made deposits for downpayments.
13	And if a client put money down to hold a
14	vehicle, that's the refund that I would give.
15	Q. If there was going to be a refund,
16	you would return the downpayment?
17	A. For the vehicle, yes.
18	Q. Did you ever give clients money
19	for any other purpose or customers? Did you
20	ever give money to customers as a refund for
21	anything other than deposits?
22	A. No.
23	Q. Did you ever give customers
24	refunds if they were complaining about products
25	that they didn't want?

1	Nada Smith	
2	A. No.	
3	Q. Did you ever refund anybody	
4	anything for service contracts that they didn	ı't
5	want?	
6	A. No.	
7	MR. LANE: We need to mark these	:
8	as different exhibits.	
9	(One-page documents depicting	
10	copies of money orders, two money orde	rs
11	per page, are marked as Plaintiff's	
12	Exhibits 10 and 11 for identification,	
13	as of this date.)	
14	Q. I'm going to give you what have	
15	been marked as Plaintiff's Exhibits 9, 10 and	E
16	11. Just take a look at them for me.	
17	MR. SIMON: Do you have question	s?
18	MR. LANE: I will, yes.	
19	Q. Are you all set?	
20	A. Mm-hmm.	
21	Q. Do you have any idea what those	
22	are?	
23	A. Money orders.	
24	Q. Right. I just note that they're	
25	made out to Nasrin Chowdhury.	

1		Nada Smith	
2	A.	Yes.	
3	Q.	Do you have any	idea why money
4	orders were	made out to Nasr	in Chowdhury?
5	A.	No.	
6	Q.	Let me just get	the copies in
7	front of me.	On Plaintiff's	Exhibit 9, do you
8	recognize wh	ose handwriting	is on the money
9	order?		
10	A.	No, but I recog	nize the signature;
11	that's Julio		
12	Q.	That's Julio's	signature as far as
13	you can tell	?	
14	Α.	Yes.	
15	Q.	On Exhibit 10,	do you recognize
16	the handwrit	ing on the top m	oney order?
17	Α.	No. But, as we	ll, that's Julio's
18	signature.		
19	Q.	Do you recogniz	e the handwriting
20	on the botto	m money order?	
21	Α.	No. And I don'	t know whose
22	signature th	at is.	
23	Q.	You don't recog	<mark>nize that sig</mark> nature
24	at all?		
25	Α.	No.	

1	Nada Smith
2	Q. Looking at Exhibit 11.
3	A. Mm-hmm.
4	Q. Do you recognize the handwriting
5	on the top money order?
6	A. No. The signature is Julio.
7	Q. And on the bottom
8	A. The same one.
9	Q money order?
10	A. No. But the signature is Julio.
11	Q. And you don't recognize the
12	handwriting on these money orders?
13	A. No.
14	Q. That's not your handwriting?
15	A. No.
16	Q. Did you ever make out money orders
17	for customers?
18	A. No. I'm just trying to look and
19	see if I could, you know, recognize them. Just
20	the signature. But not on Exhibit 10. The
21	bottom one, I don't know.
22	Q. Was there anybody else at the
23	dealership who would be issuing money orders?
24	A. I don't know why they would be, to
25	begin with; but I'm quessing that Julio took

1	Nada Smith
2	money from them and gave it back to them. When
3	I gave clients refunds, I only gave them
4	checks. That was the company policy.
5	Q. What accounts were those checks
6	drawn on?
7	A. Either Chase or TD.
8	Q. New York Motor Group?
9	A. The New York Motor Group accounts,
10	yes. And I had to get my father's approval
11	also, before I gave the check out or anything.
12	Q. Did Julio ever ask you to return
13	money to customers?
14	A. No. Salespeople. Because the
15	salesperson would come in here and tell me,
16	"This client's not interested in this vehicle
17	anymore. He wants to take his hold back to
18	hold the vehicle." Because when clients come
19	to look at vehicles, if the client was
20	interested he would either leave a \$100 or \$200
21	deposit toward the vehicle to hold the vehicle.
22	And if he's no longer interested in the vehicle
23	he'll come report to the salesperson or the
24	sales manager, and the sales manager or the
25	salesperson will come and tell me, "This

1	Nada Smith
2	client's not interested in the vehicle anymore
3	He wants a refund."
4	Q. Could people get those refunds
5	back?
6	MR. LANE: Strike that.
7	Q. Could people get those deposits
8	back just by asking for it?
9	A. Well, they would have to show a
10	the client would have to show a receipt.
11	Q. The receipt they received when
12	they put down the two or three hundred dollars?
13	A. Exactly.
14	Q. And those deposits were not sales
15	deposits, but deposits just to hold the car?
16	A. Yes, and whatever downpayment the
17	client is giving we would subtract it from
18	the downpayment. For example, if the client
19	came to put \$100 to hold the vehicle and his
20	downpayment is \$1100, the client would only put
21	down \$1000.
22	Q. Right. You credit whatever
23	A. Yes.
24	Q whatever they left to hold the
25	car?

1	Nada Smith
2	A. Exactly.
3	Q. Do you know if people were able to
4	get their deposit refunded if they didn't go
5	through with the financing?
6	A. If they just put money down and
7	not go through financing, yes, they would get
8	their money back.
9	Q. Would they get a full refund?
LO	A. Yes.
L1	Q. This is a hypothetical: If I've
12	put down \$10,000 towards the purchase, and I
L3	sign the purchase order but I don't sign any
14	loan documents, and then after the finance
15	manager tells me either I've been declined for
16	credit or I can only get credit on terms that I
17	don't want if I was a customer at New York
18	Motor Group, would I then be able to say, "I
19	just want to walk away. Can I have my money
20	back? I'm not going to buy a car here"?
21	A. Yes.
22	Q. And New York Motor Group would
23	refund the money in that situation?
24	A. Yes.
25	Q. One hundred percent?

1	Nada Smith
2	A. Yes. I refunded the client's
3	money all the time.
4	Q. Go ahead.
5	A. If they had a check, I would give
6	the check to the client back. I would give the
7	client's check back to him.
8	Q. When you say, "if they had a
9	check," what do you mean?
10	A. If the client had a check for a
11	downpayment for the vehicle and gave it to me
12	and said, "I don't want the vehicle anymore," I
13	would give them back their original check.
14	Q. And that is if you had not already
15	deposited that check?
16	A. Correct.
17	Q. If I were buying a car, if I were
18	a customer at New York Motor Group and I had a
19	\$10,000 cashier's check or bank check and it
20	was given over for the deposit, how long might
21	that check sit in the office before it actually
22	got deposited?
23	A. Well, I would go as soon as
24	possible.
25	Q. Okay.